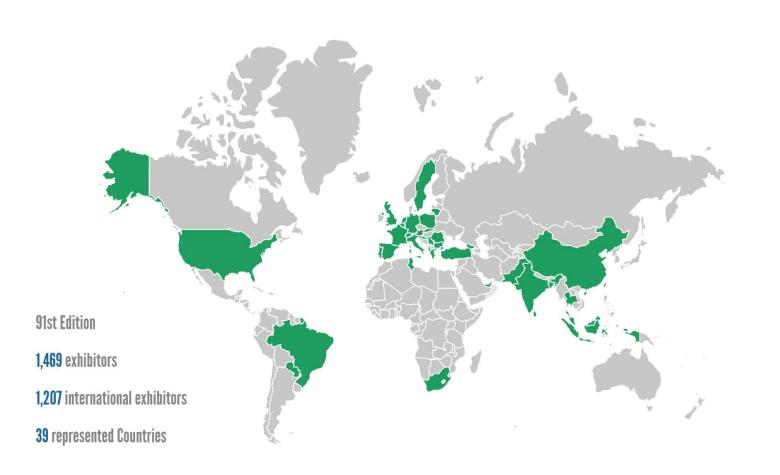




EXHIBOTORS AT EXPO RIVA SCHUH - OVERVIEW



EXHIBITORS AT EXPO RIVA SCHUH - OVERVIEW ALBANIA AUSTRIA Main Players BANGLADESH China - 589 exhibitors BELGIUM Italy - 262 exhibitors **BRAZIL** India - 137 exhibitors **BULGARIA CHINA CROATIA FRANCE GEORGIA GERMANY GREAT BRITAIN GREECE** HONG KONG INDIA **PAKISTAN INDONESIA PARAGUAY SOUTH AFRICA ITALY POLAND SPAIN** LITHUANIA **PORTUGAL** SRI LANKA MALAYSIA **ROMANIA** TUNISIA **SWEDEN NETHERLAND SERBIA** TURKEY SWITZERLANDVIZZERA SLOVAKIA **UNITED ARAB EMIRATES** TAIWAN **SLOVENIA UNITED STATES THAILAND**

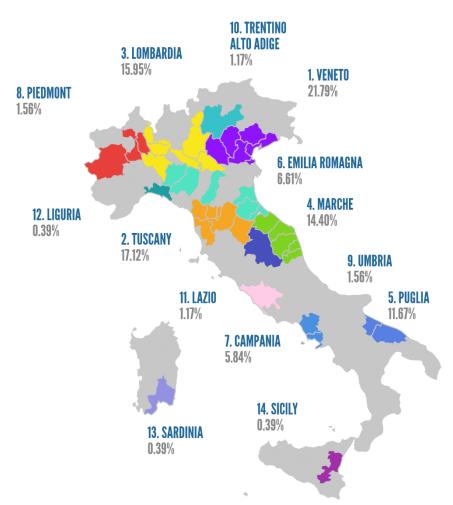
EXHIBITORS AT EXPO RIVA SCHUH - FOCUS ON ITALY



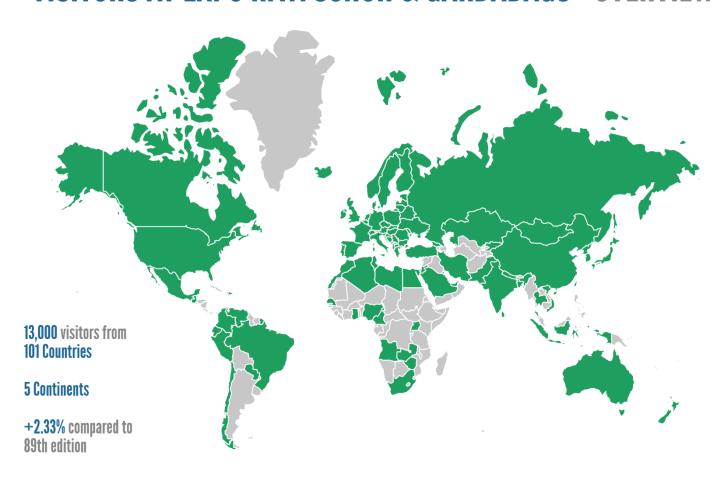
14 Regions

42 Provinces

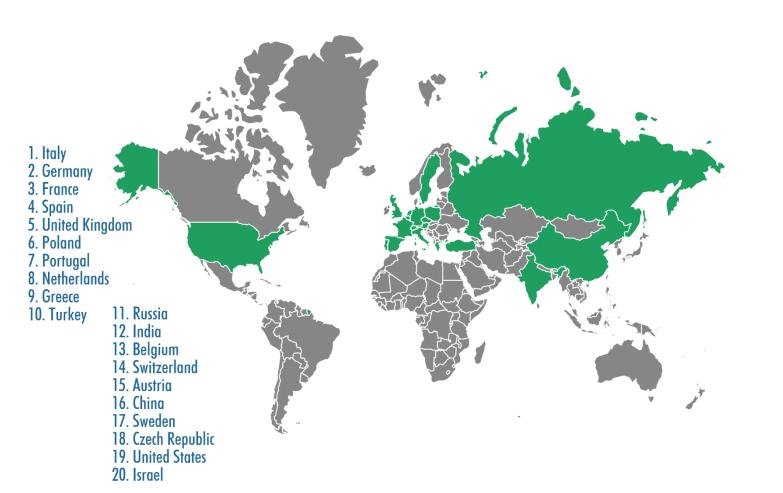
9,113.33 Square meters



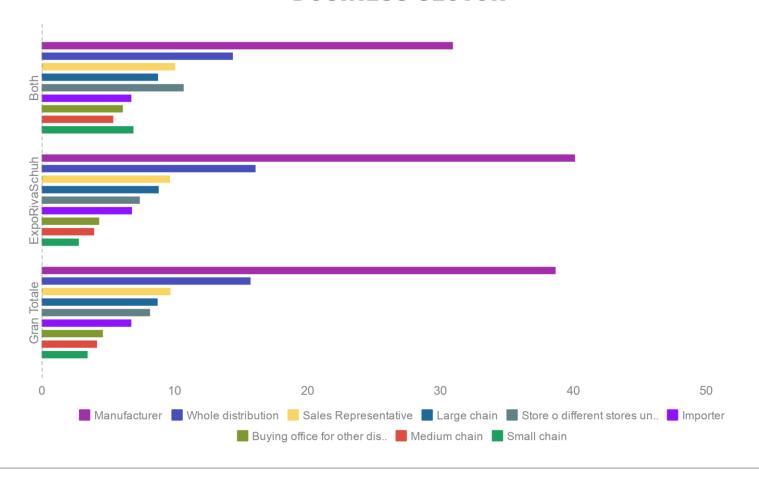
VISITORS AT EXPO RIVA SCHUH & GARDABAGS - OVERVIEW



ORIGIN OF VISITORS EXPO RIVA SCHUH - FIRST 20 COUNTRIES



VISITORS AT EXPO RIVA SCHUH & GARDABAGS BUSINESS SECTOR



VISITORS AT EXPO RIVA SCHUH & GARDABAGS EUROPE ORIENTED

Again, Expo Riva Schuh
affirms its status as the
main fair for the European
buyers with an increase
of +2.8% in European
companies compared to the
89th edition

BEST PERFORMANCE Sweden (+35.14%) Portugal (+32.61%) Poland (+25.51%) Russia (+17.28%)



43 Countries 86%

of the Companies visiting Expo Riva Schuh are European

EXPO RIVA SCHUH & GARDABAGS VISITORS TREND





Companies from North and Central America have slightly decreased compared to the 89th edition (-4%). Mexico's performance along with the presence of 3 new Countries (Bahamas - Domenican Republic - Saipan) are a positive signal

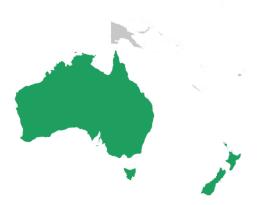
Companies from South America are growing steadily (+7.5%)

Brazil is in the driving seat

EXPO RIVA SCHUH & GARDABAGS VISITORS TREND

2 Countries 0.4%

of the Companies visiting Expo Riva Schuh come from Oceania



Compared to the 89th edition the numeber of buyers from Oceania is steady, with Companies from Australia e New Zelanda

28 Countries 9.4%

of the Companies visiting Expo Riva Schuh come from Asia



There has been an increase in Companies from Asia (+2,9%), with a significant rise in China, Turkey, Bangladesh and Saudi Arabia

13 Countries 1.3%

of the Companies visiting Expo Riva Schuh come from Africa



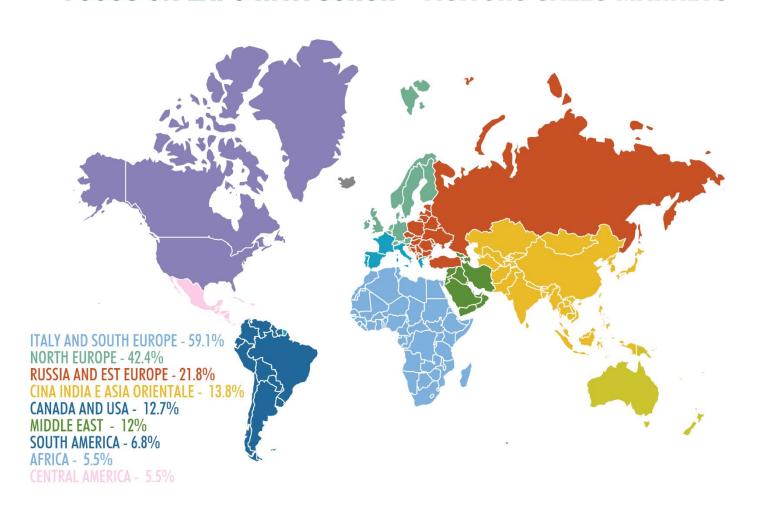
Africa slows down by 12%. There are however some positiv signals: Cameroom and Angola are welcomed at Expo Riva Schuhfor thr very first time

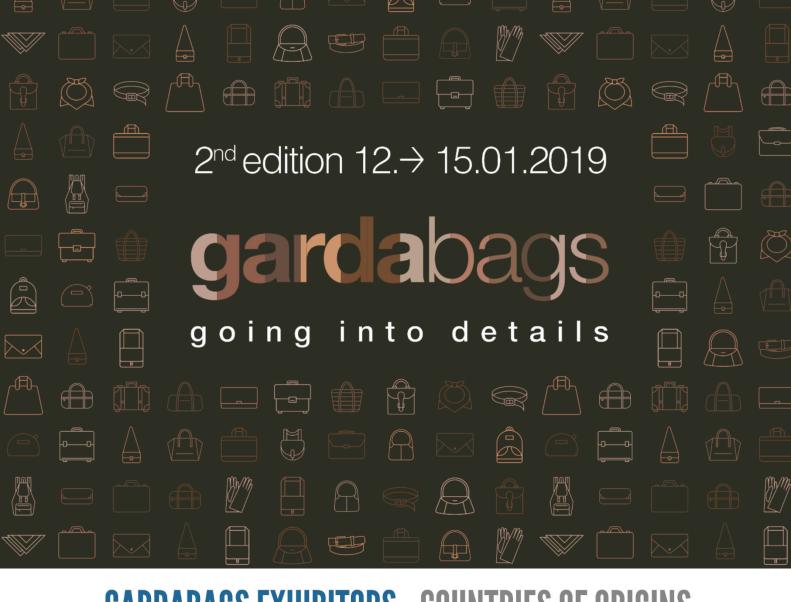
EXPO RIVA SCHUH & GARDABAGS VISITORS SEGMENTATION

Buyers at the fair mostly look for women's footwear (42.44%), followed by men's (36.15%) and children's (21.41%)

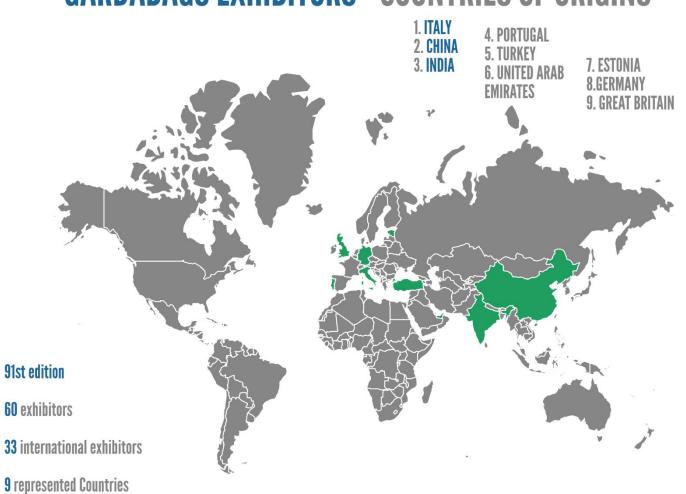


FOCUS ON EXPORIVA SCHUH - VISITORS SALES MARKETS

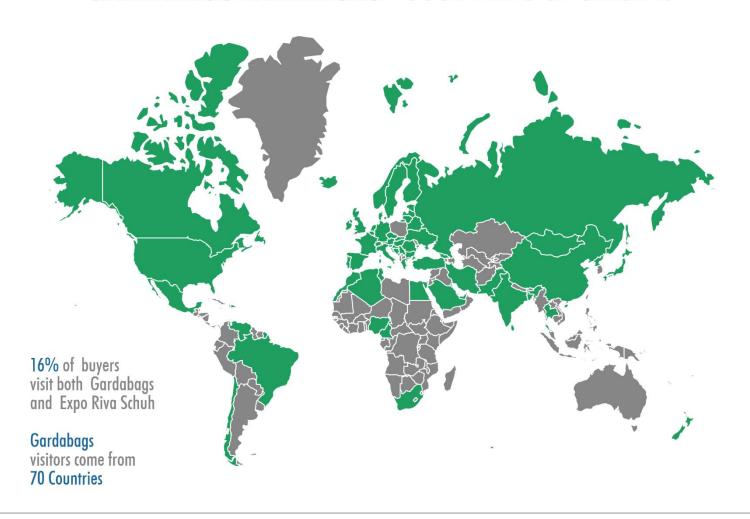




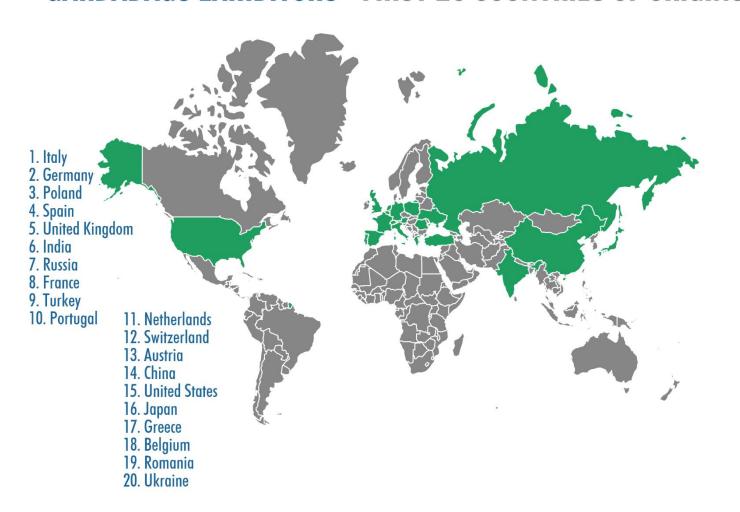
GARDABAGS EXHIBITORS - COUNTRIES OF ORIGINS



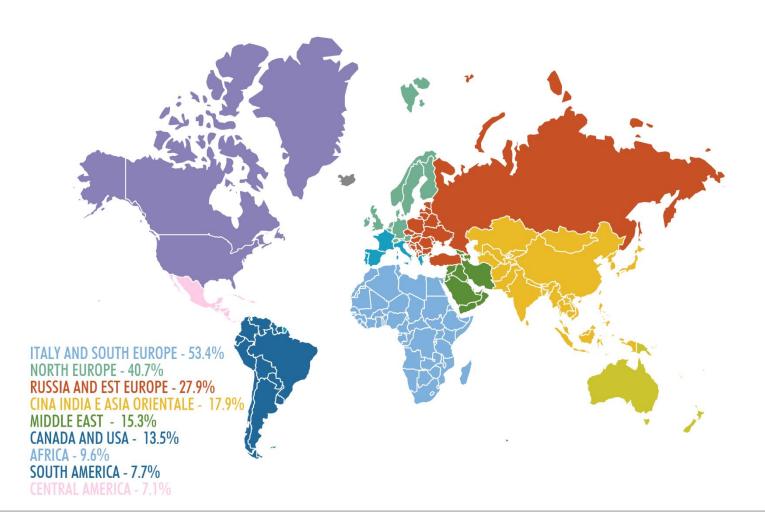
GARDABAGS EXHIBITORS - COUNTRIES OF ORIGINS



GARDABAGS EXHIBITORS - FIRST 20 COUNTRIES OF ORIGINS



FOCUS ON GARDABAGS - VISITORS SALES MARKETS



GARDABAGS VISITORS MAIN MARKET SEGMENTS

86.90% Women's bags 37.85% Belts

29.90% Shopping Bags and Trolley 22.03% Children's bags 16.05% Umbrellas

48.60% Men's bags

37.32% Wallets 24.60% Gloves 21.50% Luggage

40.80% Small leather goods

36.41% Leisure bags 23.92% Travel bags 17.34% Notebook e business bags